



## MDHBA INSTITUTE FOCUSES ON TEAM DEVELOPMENT

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Elmhurst, Illinois, February 16, 2007—The Medical-Dental-Hospital Business Associates (MDHBA) will host the MDHBA Institute – Developing Your Team, June 7-9 at the Marriott Cincinnati at the RiverCenter, announced Scott Koenig, CPBE, chairman of the board and president of General Audit Corp. located in Lima, Ohio.

The 2007 MDHBA Institute is a dynamic new direction in education for the association. Developed by the MDHBA Education Committee, this program addresses the need for today's medical collections office to develop a team spirit and relationship among its sales, marketing, operations, and collections personnel. Program highlights include: team building, management support, client relationships, and unconventional sales techniques. Additionally, attendees will have ample opportunity for networking between sessions and at scheduled events.

For program details, or to register for the MDHBA Institute, visit [www.mdhba.org](http://www.mdhba.org), or contact the association at 630.941.8100.

Medical-Dental-Hospital Business Associates is a nation-wide network of independent businesses that provide accounts receivable management services and products to the healthcare industry. Formed in 1939, MDHBA and its members set a tone of collaboration and continuous improvement within the demanding and competitive world of healthcare financial services. With nearly 80 members nationwide, MDHBA provides a forum for idea exchange, continuing education and certification. For more information, contact: MDHBA, 350 Poplar Ave., Elmhurst, IL 60126. Telephone 630.941.8100; Fax 630.359.4274; E-mail [info@mdhba.org](mailto:info@mdhba.org); [www.mdhba.org](http://www.mdhba.org).